#### boomit

### **B2B** Marketing Director

Lead Gen & MKT Campaigns





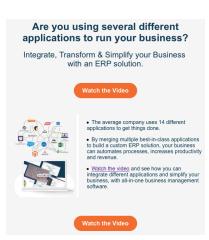


**B2B Marketing Director** at boomit, focused on **SaaS Growth MKT and Fintech industries.** 

Managing a **team of 10** including designers, content developers, project leaders, paid media and CRM Managers.

Managing high-performance lead generation campaigns for companies such as: Nyblle, Softline, Microsoft, Tetra Pack, Icatech, Nublit, Thinkup, Inttooit, among others.

## B2B Marketing Director Lead Gen & MKT Campaigns



Fmail 1 - Video

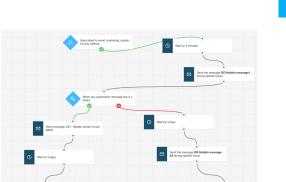




Email 2 - Webinar



Email 34 - Thanks



Development of MKT automation Strategies and B2B Paid Media strategy mainly in Linkedin and Google adWords.

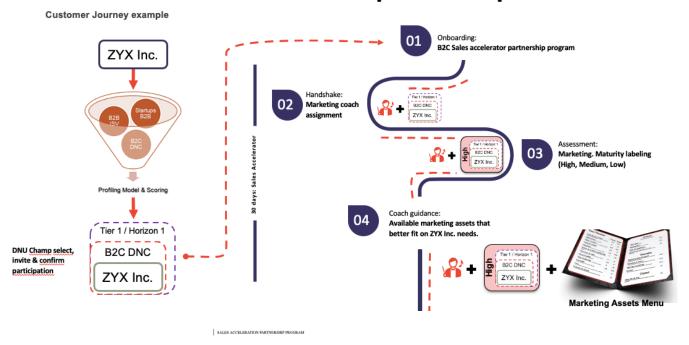
Lead different teams in charge of the execution of **lead generation campaigns.** 

Development of **digital strategy** through paid advertising, email marketing campaigns and ABM.

# B2B Marketing Director DNC Microsoft Program

DNU DEMAND GENERATION ENGINE

#### **B2C/B2B** sales acceleration partnership



Development of different *B2B Marketing Solutions* to penetrate de B2B Lead Gen Market.

In charge of **DNC Microsoft Program** managing a team of 5
people and **26 Digital Native Companies.** 

**TopicFlower** DNC Assigned Content



GENERA DNC

SALES ACCELERATION PARTNERSHIP PROGRAM



